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## **The Cio Paradox Battling The**

“In The CIO Paradox, Heller has her

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finger on the pulse of the major contradictions that plague the CIO role today, including being hired to be strategic, but spending most of our time being operational. Her recommendations on how to overcome major paradoxes offer concise and helpful advice to CIOs on becoming more successful in the role.” (Gregory S. Smith, CIO at an

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international firm, and author of Straight to the Top: Becoming a World-Class CIO)

## **CIO Paradox: Battling the Contradictions of IT Leadership ...**

(Timothy C. McCabe, SVP & CIO, Delphi)

“Martha Heller has captured the essence of the exhilaration and the stress that come with being a CIO in the 21st

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century. In *The CIO Paradox*, she has articulated the complex and critical set of issues that confront CIOs every day, in every enterprise, in a witty and constructive way. Having lived the CIO role over four different decades, I was able to relate to her paradoxes and her conclusions: that to be successful in this young and great ...

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## **Amazon.com: The CIO Paradox: Battling the Contradictions ...**

These contradictions form what Martha Heller calls The CIO Paradox, a set of conflicting forces that are deeply embedded in governance, staffing, executive expectations, and even corporate culture. Heller, who has spent



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more than 12 years working with the CIO community, offers guidance to CIOs on how to attack, reverse, or neutralize the paradoxical elements of the CIO role.

## **The CIO Paradox: Battling the Contradictions of IT ...**

The CIO Paradox: Battling the Contradictions of IT Leadership by

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Martha Heller. With the help of a wide array of successful IT leaders, Martha Heller defines a set of contradictions that permeate the CIO role, and offers solid advice for breaking through them. Heller's book helps CEOs, HR pros, board members, and IT vendors understand the modern Chief Information Officer.

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## **The CIO Paradox by Martha Heller**

The CIO Paradox discusses the competing challenges of leading IT that make the job so challenging. It paints the picture of a true business leader who understands the business plus the table stakes of knowing how IT plays into the needs of the company. Found it a very informative and thought provoking read

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I would recommend to any leader in IT.

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The CIO Paradox: Battling the  
Contradictions of IT Leadership. Heller,  
Martha, Johnson, Maryfran. Regardless of  
industry, most major companies are  
becoming technology companies. The

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successful management of information has become so critical to a company's goals, that in many ways, now is the age of the CIO. Yet IT executives are besieged by a host of contradictions: bad technology can bring a company to its knees, but corporate boards rarely employ CIOs; CIOs must keep costs down at the ...

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Through interviews with a wide array of successful CIOs, The CIO Paradox helps readers level the playing field for IT success and get one step closer to bringing maximum value to their companies. The book addresses four

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vantage points for CIOs to consider as they move toward improvement: their particular Role, their Stakeholders, their Organization, and their particular Industry.

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## **The Cio Paradox Battling The Contradictions Of It ...**

She is the author *The CIO Paradox: Battling the Contradictions of IT Leadership and Be the Business: CIOs in the New Era of IT*. To join the IT career conversation, subscribe to *The Heller Report*.

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**Leadership lessons from  
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The CIO Paradox describes how these conflicting forces work and provides guidance on how to handle them through interviews with a variety of leading CIOs. The book was written by Martha Heller, the...

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CIO Paradox: Battling the Contradictions of It Leadership. Hardcover - 8 November 2012. by. Martha Heller (Author) > Visit Amazon's Martha Heller Page. Find all the books, read about the author, and more. See search results for this author. Martha Heller (Author) 4.6 out of 5 stars 56 ratings.

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## **Buy CIO Paradox: Battling the Contradictions of It ...**

From her work with the CIO Best Practice Exchange and the CIO Executive Council and as an executive recruiter, where she talks to hundreds of CIOs and helps them build their teams, she concluded that there are a set of paradoxes -

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conflicting forces that are deeply embedded in governance, staffing, executive expectations, and even corporate culture.

## **Book Review - The CIO Paradox: Battling the Contradictions ...**

Martha Heller's book, *The CIO Paradox: Battling the Contradictions of IT*

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Leadership, will be published by Bibliomotion in October, 2012. Written by Martha Heller Martha Heller is CEO of Heller Search Associates and author of Be the Business: CIOs in the New Era of IT , and The CIO Paradox: Battling the Contradictions of IT Leadership .

## **Excerpt from The CIO Paradox:**

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## **Battling the Contradictions ...**

The job of the Chief Information Officer is paradoxical. CIOs must be cost-efficient and stick to proven, safe solutions. At the same time, they must invest in innovation and take risks. So how do you balance these contradictory demands? One way to pursue both goals is to simplify the IT organization and

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make it easier for employees to understand.

## **The CIO Paradox by Martha Heller - Blinkist**

Martha Heller's The CIO Paradox: Battling the Contradictions of IT Leadership, just out late last year, brims with "been there seen that" deep insight



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into many of the standard CIO predicaments.

## **Book review: The CIO Paradox: Battling the Contradictions ...**

—Martha Heller, President, Heller Search Associates, and author of The CIO Paradox: Battling the Contradictions of IT Leadership “Every industry has been

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impacted by advances in technology. Whether you are a CIO, a VP of IT, or an executive outside of IT, it is critical to connect the dots between business strategy and IT strategy.

## **Books - CIO Mentor**

The CIO Paradox: Battling the Contradictions of IT Leadership. Target

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Audience: CIOs and IT executives.

Summary: Successful CIOs understand how to make difficult decisions around technology, business and resources, thereby establishing a balance between different aspects of the business. In doing so, CIOs may face questions and situations that ...

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